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Working for Tetracore can be a win-win-win situation. Triple Crown wants to make as much money as possible and so do I, so our goals are aligned. Tetracore wants the best engineer they can get and that's me, so we have value to offer.

Makensie, I like you and I look forward to the opportunity to work with you and Triple Crown. But in all honesty I believe the compensation you are offering doesn't reflect my skills and experience.

When I'm not adequately compensated, I'm not incentivized to be great. On the other hand, if I'm happy with my pay, I settle in and do very good work on very long-term projects.

Obviously my compensation needs to be in the middle ground. I am positive that you can effectively communicate to your management the idea that we should cooperate. Together we can increase the long-term payments from Tetracore to Triple Crown and to myself.

If you can somehow find a way to adjust my compensation, I know Triple Crown is going to benefit. I do extremely well on my assignments and my contracts have always been extended. Frankly, I see it being in Triple Crown's long-term interests to increase my compensation.

Thank you for listening.

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